

youve chesen va mgt why?  
What got you interested in it  
you could make a living lots of ways  
was it because its -new

different  
difficult ~~ga~~  
gave you power over some others  
intrigued you  
you were desperate  
allowed you to do more  
helped you to achieve more

is it because - your mind felt good doing it  
you felt freedom to use your mind  
you saw more achievement from using your mind  
the bonds that strangled the mind resource were cut  
your mind likes to create - now it could  
you like to help others, with this you can do it

why did they come to this conf  
to learn how to manage better  
to get specific pointers that will work to minimize some of their problems  
to better handle the people problem

what thoughts can i give them that will help them  
how to grow the mind resource of their boss  
ditto peers  
ditto employees

how to get more out of va tech  
how to use the va tech more effectively

initiative - knowl - creativity

initiative does each have the same potential  
what amount is best for each  
is it developed  
is it always good  
is its pattern formed early in life - and never changed  
what amount is best for us ourselves  
how do we determine the amt anyone has  
can a valuable person have little initiative  
what promotes initiative  
what is initiative

INITIATIVE KNOWLEDGE CREATIVITY STEPS OF PROCEDURE

how is this mind resource strangled  
can it be freed

Human brain as a resource      n    and creativity

VA

In oct forward looking practical people held an international conf in  
so africa on using and conserving resources

one theme - the human mind is too valuable a resource to waste

do the same mo after mo day after day yr after yr habit channels  
the mind. everything goes thru same path day after day. Remainder of the  
enormous resource is not used - is wasted

in fact great energy used to fight off any one with a proposition which  
would call for use of the mind instead of following the channel

Probably unless creativity is used the mind isnt used all actions  
follow the connections in the habit path. might as well have a mechanical  
machine there but creativity makes the difference  
human mind is capable of getting into other areas small deviations -  
large deviations

each buyer might ask himself "how much of my mind am I using?" is that  
the way I want it?

Learning the va system has been the stairway that led hundreds of  
people some buyers into productive use of the mind

why? Exactly what am I trying to do? Exactly what functions am i buying  
for my employer?